

Notes to the Consolidated Financial Statements of the Bayer Group

1. Key data by segment and region

Key Data by Segment

	HealthCare			
	Pharmaceuticals		Consumer Health	
	2008	2009	2008	2009
	€ million	€ million	€ million	€ million
Net sales (external)	10,030	10,467	5,377	5,521
Change	+4.0%	+4.4%	+4.2%	+2.7%
Currency-adjusted change	+7.1%	+3.3%	+9.0%	+3.2%
Intersegment sales	97	149	6	17
Net sales	10,127	10,616	5,383	5,538
Other operating income	217	400	41	41
Operating result (EBIT)	1,222	1,696	959	944
EBIT before special items	1,760	2,018	1,004	994
EBITDA before special items	2,920	3,193	1,237	1,275
Gross cash flow	2,092	2,186	953	967
Capital invested	17,451	17,379	5,822	5,870
CFROI	12.3%	12.6%	17.6%	16.5%
Net cash flow	1,547	2,280	712	1,151
Equity-method income (loss)	-	-	-	-
Equity-method investments	-	-	-	-
Assets	21,953	20,844	6,562	6,432
Capital expenditures	424	428	186	137
Additions to noncurrent assets from acquisitions	259	5	642	55
Depreciation, amortization and write-downs	1,278	1,216	233	292
of which write-downs	121	48	-	36
Liabilities	3,809	3,839	1,508	1,554
Research and development expenses	1,485	1,572	257	275
Number of employees (as of Dec. 31)	36,000	36,300	17,100	17,100

2008 figures restated

Key Data by Region

	Europe		North America	
	2008	2009	2008	2009
	€ million	€ million	€ million	€ million
Net sales (external) – by market	14,549	12,968	8,026	7,705
Change	+1.4%	-10.9%	-1.7%	-4.0%
Currency-adjusted change	+2.1%	-8.8%	+5.3%	-8.1%
Net sales (external) – by point of origin	15,845	14,189	7,985	7,638
Change	+1.7%	-10.5%	-2.6%	-4.3%
Currency-adjusted change	+2.4%	-8.6%	+4.4%	-8.6%
Interregional sales	5,761	5,756	2,419	2,372
Other operating income	554	545	116	193
Operating result (EBIT)	2,230	1,981	914	583
Assets	33,180	32,450	9,637	8,934
Capital expenditures	945	894	385	295
Depreciation, amortization and write-downs	1,995	1,943	403	460
Liabilities	22,640	19,906	4,945	4,449
Research and development expenses	2,014	2,080	459	507
Number of employees (as of Dec. 31)	55,500	54,500	17,000	16,300

[Table 4.6]

	CropScience				MaterialScience				Reconciliation		Continuing Operations	
	Crop Protection		Environmental Science, BioScience		MaterialScience		All Other Segments		Corporate Center and Consolidation		2008	2009
	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009
€ million		€ million		€ million		€ million		€ million		€ million	€ million	€ million
	5,339	5,424	1,043	1,086	9,738	7,520	1,380	1,139	11	11	32,918	31,168
	+11.7%	+1.6%	-0.2%	+4.1%	-6.7%	-22.8%	+5.7%	-17.5%	-	-	+1.6%	-5.3%
	+16.4%	+2.3%	+4.2%	+4.1%	-4.1%	-24.4%	+6.5%	-17.4%	-	-	+5.0%	-5.9%
	47	40	8	12	41	55	1,616	1,647	(1,815)	(1,920)	-	-
	5,386	5,464	1,051	1,098	9,779	7,575	2,996	2,786	(1,804)	(1,909)	32,918	31,168
	228	187	28	19	265	88	64	37	64	150	907	922
	804	713	114	85	537	(266)	78	32	(170)	(198)	3,544	3,006
	962	875	122	142	586	(126)	78	63	(170)	(194)	4,342	3,772
	1,397	1,301	206	207	1,088	446	194	189	(111)	(139)	6,931	6,472
	1,026	924	166	119	850	319	273	241	(65)	(98)	5,295	4,658
	7,016	7,633	1,531	1,754	8,919	8,453	912	587	1,025	1,269	42,676	42,945
	14.8%	12.6%	10.8%	7.2%	10.1%	3.7%	-	-	-	-	13.0%	10.9%
	653	591	83	154	782	849	230	261	(399)	89	3,608	5,375
	-	-	-	-	(62)	(48)	-	-	-	-	(62)	(48)
	-	-	-	-	450	395	-	-	-	-	450	395
	7,241	7,383	1,648	1,978	7,586	6,896	1,218	1,170	6,295	6,339	52,503	51,042
	273	282	41	64	831	512	201	206	26	40	1,982	1,669
	-	12	-	351	81	28	4	4	-	-	986	455
	448	448	84	65	504	607	117	126	58	55	2,722	2,809
	16	21	1	1	5	41	3	2	6	-	152	149
	2,568	2,388	447	598	1,952	1,947	1,571	1,969	24,303	19,796	36,158	32,091
	492	482	157	171	221	207	34	34	7	5	2,653	2,746
	15,000	15,200	3,300	3,500	15,100	14,300	21,500	21,400	600	600	108,600	108,400

[Table 4.7]

	Asia/Pacific		Latin America/Africa/Middle East		Reconciliation		Continuing Operations	
	2008	2009	2008	2009	2008	2009	2008	2009
	€ million	€ million	€ million	€ million	€ million	€ million	€ million	€ million
	5,385	5,712	4,958	4,783	-	-	32,918	31,168
	+3.3%	+6.1%	+6.4%	-3.5%	-	-	+1.6%	-5.3%
	+6.2%	+0.3%	+12.2%	-0.6%	-	-	+5.0%	-5.9%
	5,184	5,486	3,904	3,855	-	-	32,918	31,168
	+3.8%	+5.8%	+7.9%	-1.3%	-	-	+1.6%	-5.3%
	+6.8%	-0.1%	+15.1%	+2.6%	-	-	+5.0%	-5.9%
	341	334	297	360	(8,818)	(8,822)	-	-
	40	53	197	131	-	-	907	922
	143	367	427	273	(170)	(198)	3,544	3,006
	5,500	5,255	2,855	3,246	1,331	1,157	52,503	51,042
	525	357	127	123	-	-	1,982	1,669
	196	268	70	83	58	55	2,722	2,809
	3,724	3,288	1,192	1,239	3,657	3,209	36,158	32,091
	144	131	36	28	-	-	2,653	2,746
	20,800	21,600	15,300	16,000	-	-	108,600	108,400